

Schools' Buying Hub South West

Funded by

Department
for Education

In partnership with
 Schools'
Buying Club

- DfE initiative, funded by Department
- Procurement experts help schools save money
- Provide assistance across a variety of procurement types, on behalf of the schools
- Provide advice and guidance
- Schools, academies and trusts **do not pay** for our service



Providing procurement expertise across all categories

- Facilities Management
- Supply Staff and Agency Worker
- ICT and Telephony
- Professional services
- RPA insurance
- Utilities and energy
- School Switch
- Salix energy efficiency loans



Managing aggregated buying: water e-auctions

Savings

- Facilitated 3 auctions to date, with 233 schools in South West participating – 10% of all SW schools
- Estimated savings of £230k
- In partnership with CCS and YPO

“The [projected] savings of almost £40,000 over three years make this a really important initiative for us and we will be talking to our Hub Advisor about forthcoming e-auctions for other areas of expenditure.” MAT, Exeter



Hot off the press!

- **School Switch:** online price comparison tool to switch gas and electricity providers and save money has just gone live
- It's free...
- Enter details about current usage to receive fixed prices allowing budget planning
- Hub can support you and introduce you to the account manager

Schools' Buying Hub South West **Schools' Buying Hub South West** Following ▼
@sbhsouthwest

Ever wonder if you've paid too much for your utilities services? We can help! The Hub has access to a service which can review your billing for up to 6 years to identify incorrect charges and recover them on your behalf. Email contact@schoolsbuyinghubsouthwest.com for more info.



6:57 AM - 10 Jan 2019

   

What SBLs said...

WATER E AUCTION “The Hub’s Adviser had previous experience of e-auctions and made the process straightforward and not as time-consuming as we had anticipated, which is always good news!

FACILITIES MANAGEMENT “It is reassuring to know that the Hub has ensured that we are compliant and getting best value for money.”

ICT “The Hub explores the market to double check that you are getting the best deal for your school. It has saved a lot of time and effort on our behalf.”

ICT savings: Since February 2019

- Identified savings of £100k for 45 schools in South West

Schools' Buying Hub South West @sbhsouthwest · Apr 3

Let us work through your Easter break! Simply tell us what you need, and we will work on your requirement over the school holidays, contacting you on your return with a plan to achieve best value. Drop us an email at contact@schoolsbuyinghubsouthwest.com #sbltwitter #sbl #sbm



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Do you have urgent ICT requirements?

The Hub has helped more than 150 schools with their ICT buying, and by using the approved Purchasing Platform you can check pricing instantly.

Purchasing your immediate ICT requirements is as easy as clicking your mouse with the Purchasing Platform. It gives you online access to great prices on a range of off-the-shelf IT products such as laptops, tablets, software and accessories. Here are just a few advantages of using the platform:

- *No need to hunt around getting 3 quotes, the hard work has been done for you already. On most products you will immediately get at least 3 prices and an industry benchmark price, indicating a market target price for that day, so you know you are getting a good price.*
- *An average 8% saving and on some products and a saving as high as 30% when compared with Amazon. Prices are updated daily to ensure you are always getting best value.*
- *All quotes generated can be held for 30 days with the prices fixed. Should you need approvals or to use another purchasing system to generate an order, the price you found will be held for you.*

To access the platform, contact the Hub [here](#) and our experts will guide you through the process.



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3:05 AM - 4 Sep 2018

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TOGETHER WE CAN BUY BETTER

"Launching the Schools' Buying Hub pilots signifies a major step forward in our aim to help schools buy better value goods and services," says Jenny Williams, Deputy Director of the Schools Commercial Team at the Department for Education (DfE).



On 1 February 2018, the Schools' Buying Club and 2buy2.com launched the Schools' Buying Hubs in the south west and north west of England, respectively. Funded by the Department for Education (DfE) as part of its Schools' Buying Strategy, the hubs are a new service offering free procurement advice to schools and trusts and are being piloted in the two regions until January 2019, with the potential for a national roll-out of the service.

technology services – the Hubs will provide specific advice on where to access the best deals. They will provide help at each stage of the buying process, and the Hubs will also encourage aggregated buying, where schools can group their buying power to achieve greater benefits.

Key considerations:

- schools can access free professional procurement

For more information and to register your interest visit:
www.schoolsbuyingclub.com/schoolsbuyinghubsouthwest

Email us on:
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